



Project Finance Manager

Job Description

ForeFront Power is a dynamic Renewable Energy Solutions Provider operating across North America delivering predictably priced renewable electricity services for commercial, municipal, and utility customers. ForeFront Power specializes in navigating a complex ecosystem of regulatory and economic markets to find highest value for our customers by being first movers and innovative solutions providers. From highly visible solar canopies at schools to large scale ground-mounted applications, the team of industry leaders at ForeFront Power designs specific financial and technical solutions for each customer to maximize the impact of their renewable energy projects.

SUMMARY OF FUNCTIONS

The Project Finance Manager (PFM) is a key member of the Project Finance team, with primary responsibility for transaction execution and internal underwriting of project development. The Project Finance team is charged with monetizing portfolios of renewable energy projects originated and developed by Forefront Power. Deal flow includes structuring financings to hold projects on balance sheet, as well as the sales of portfolios (M&A). The PFM leads the team in analyzing and closing the sale and financing transactions that monetize our portfolios. The PFM will use analytic, problem solving and financial acumen to structure creative solutions that help our business grow in the rapidly expanding and evolving US renewable energy market. This position reports directly to the Senior Director of Project Finance & Business Development and will interact directly with the Sales, Project Development, Engineering, Financial Planning and Analysis (FP&A) and Operations teams at Forefront Power.

ESSENTIAL DUTIES AND RESPONSIBILITIES

- Manage day-to-day activities of tax equity and M&A transactions
- Support Sales and Project Development teams in creation of pricing models based on current monetization options
- Prepare analysis to decide to sell or hold portfolios/projects
- Oversee analyst's backup analysis to Sales and Development teams when presenting projects for approval through the Forefront Power project approval process
- Manage Project Finance team running portfolio sales processes (at NTP or COD) from initial buyer prospecting, through negotiations into contract management
- Play large role on smaller team structuring working capital facilities
- Interface closely with Sales, FP&A, Development, Engineering, Legal and Management to help guide projects forward quickly and efficiently



QUALIFICATIONS

We are looking for highly motivated individuals who want to be part of a fast-paced and fluid company poised for growth in one of the country's most rapidly changing industries. Forward-thinking, innovative approaches and comfort with complexity are what define the ForeFront Power team. We are looking for individuals eager to run at the front with us.

- Minimum of four years relevant financial experience, ideally in solar or another renewable energy
- Experience playing a primary role in tax equity financings
- Commitment to working in renewable energy
- Proven ability to perform accurately (data analysis) and timely (deliverable deadlines)
- Desire to support a high-energy, evolving team in an early stage company
- Bachelor's degree with high academic achievement; Master's degree preferred
- Strong computational and analytical skills
- Strong financial modeling experience
- Excellent communication skills in both oral and written English
- Self-motivated and strong work ethic with the ability to proactively manage diverse relationships and multiple, complex projects simultaneously
- Potential to be creative, flexible, and think critically in tackling a variety of challenges, from the industry level to customer-specific
- Advanced Excel, Word and PowerPoint skills

PHYSICAL DEMANDS

This position is primarily sedentary in nature. Though the Project Finance Department believes in long term work/life balance, we also know short term imbalances can be a reality. Long hours will be needed from time to time as dictated by reporting and other deadlines.

WORK ENVIRONMENT

The position is based out of our San Francisco, CA office. The organization promotes an open and collaborative work atmosphere. Cross functional teams work closely together to solve problems and move the company forward.

REMUNERATION

This is a regular, full-time position eligible for benefits. We offer a comprehensive benefits package including competitive base salary and bonus potential; health, vision, and dental coverage; commute assistance; education assistance; Paid Time Off; and 401(k).

HOW TO APPLY

Please send your resume and cover letter to careers@forefrontpower.com to apply for this position.

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